NewSpring Healthcare

NewSpring Healthcare brings sector-specific knowledge and executive operating experience to help healthcare companies achieve their visions.

Healthcare is in our DNA

Each of the NewSpring Healthcare partners and principals has 20+ years of direct operating and investing experience in healthcare services.

We have run businesses and understand the intricacies and nuances our companies' founders and management teams face. We're here to help implement scalable solutions that will set the stage for a strong future.

Healthcare operators. Investment partners.

- Since 1999, we've partnered with innovative companies and provided the strategic and financial support needed to scale with confidence
- We work side-by-side with CEOs to identify inflection points early and guide companies through key financial and operational decisions
- Our team brings over 180 years of combined experience in health sciences—and applies it to help founders navigate real-world growth and complexity
- Our experienced advisory board delivers institutional-level insight and hands-on support across areas like strategic planning, leadership recruitment, and platform building

Investment Team

NewSpring Healthcare's investment team has led, scaled, and transformed businesses across the care continuum giving us direct insight to help CEOs navigate the industry's complexities.


Brian G. Murphy


Mike Kaplan


Kapila Ratnam


Nathan Myers


Brian Ruwe


Andrew DeBacco


Matt Giangiordano


Jenn Geathers

NewSpring Healthcare by the Numbers

$10-25mm
Equity Rounds

~$735mm
NewSpring Healthcare AUM

~40
Investments in fast-growing healthcare businesses

40%+
Post-investment growth rate with NewSpring's value add

Investment Criteria

Financials

$10-100mm
Revenue

Growth Stage Businesses

- Recurring revenue
- High-growth profile
- Proven businses model
- Scalable
- Capital efficient

Illustrative Thesis Segments

Behavioral Health Services

Healthcare Managed IT

Outsourced Pharma Services

Advisory Partners

Our advisory partners - strategic specialists with CEO-level experience and domain-specific insight across functional areas - are engaged at critical inflection points to unlock meaningful growth.


Mark Pacala


Pete Buzy


Donna Rodio


Kristen Saponaro

accentCare.
PARAGON BIOSERVICES
Catalent
PINE STREET PARTNERS
nthrive
verisma

About NewSpring

$3.5bn+
Assets Under Management

5
Investment Strategies

250+
Portfolio Companies

100+
Total Exits

~70
NewSpring Employees

Tech-Enabled Healthcare Services

AeroSafe Global is a tech-enabled pharma service partner, providing integrated end-to-end delivery solutions and intelligence for cold chain distribution.

Honest Health is dedicated to transforming healthcare by helping health systems, providers, and payers successfully transition to value-based care.

Kincellis is a U.S.-based contract development and manufacturing organization focused on cell therapies and other advanced modalities.

MacroHealth is a healthcare technology company offering an intelligent healthcare marketplace for payers and their vendor partners.

Seeking Add-On

Paragon Bioservices is an industry-leading CDMO whose focus is the development and manufacturing of cutting-edge biologic drugs.

Exited - Acquired by Catalent

Precyse Solutions helps drive peak performance within HIM departments of health care facilities in the United States.

Exited - Acquired by Pamplona Capital Management

Prosperity provides outsourced services including revenue cycle management, consulting, and accounting for substance use disorder treatment facilities.

Seeking Add-On

Verisma is a leader in health information lifecycle management solutions.

Seeking Add-On

Niche Clinical Providers

BetterNight Solutions is a digital-focused, comprehensive virtual care sleep solution company.

Seeking Add-On

ContinuumRx partners with healthcare systems and their providers to improve post-acute care coordination and care management.

Exited - Acquired by California Specialty Pharmacy

Habit Opco is one of the largest accredited healthcare organizations in New England providing multi-disciplinary treatment services on an outpatient basis to individuals addicted to drugs, enabling them to function normally in society.

Exited - Acquired by CRC Health Group

Mangrove Management Partners is a physician practice management company that partners with leading vascular surgeons to build and scale private vascular care practices.

Seeking Add-On

SUN Behavioral Health is a provider of behavioral health services in a psychiatric hospital setting.

Seeking Add-On

For investment opportunities or questions, please contact:
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