

# NewSpring Mezzanine

NewSpring Mezzanine provides flexible capital to entrepreneurs, management teams, and sponsors to help companies take their next crucial step forward.

## Flexible Capital Solutions. Lower-Middle Market Creativity.

NewSpring Mezzanine tailors capital solutions to the unique needs of each individual business, taking into account the dynamics of the transaction and the goals of the company's leaders.

Backed by the scale and depth of the NewSpring platform, we surround our management teams and portfolio companies with the resources and expertise needed to achieve long-term success.

## Invested In Our Partnerships

- 20+ years experience backing self-sustaining businesses through growth and transition, with a consistent track record of helping companies reach the next stage
- We collaborate closely with CEOs to anticipate challenges and navigate complex financial decisions before they arise
- Access to scaled processes, advanced technologies, and institutional-grade back-office infrastructure—freeing the investment team to focus on driving value
- Our dedicated operational resources help identify and execute high-impact initiatives across the portfolio, from growth planning to margin expansion

## Investment Team

Large, experienced team of operators and investors with a shared focus: helping companies grow smarter, stronger, and faster.



Greg Barger



Steve Hobman



Andrew Panzo



Jeff Fialko



Drew Scannell



Chris Czyzewski



Brian Kelly



Matt DiTosto



Justin Wurzer



Mike Hussey



Abby Jansen



Jeff Nugent



Eloise Richter

## NewSpring Mezzanine by the Numbers

**\$1.3bn**

NewSpring Mezzanine AUM

**\$5-25mm**

Average Investment Size

**120+**

Investments

**60+**

Liquidity Events

## Investment Criteria

### Financials

**\$2mm+**

EBITDA

**\$20mm+**

Revenue

### Micro-cap Financials<sup>(1)</sup>

**\$0.75mm+**

EBITDA

**\$7.5mm**

Revenue

### Transaction Types:

Flexible and diverse debt and/or equity structures:

- Leveraged Buyouts
- Recapitalizations
- Refinancings
- Management Buyouts
- Acquisition Capital
- Corporate Carve-Outs

### Sample Industries:



Business & Consumer Services



Niche Manufacturing



Distribution



Industrial Services



Technology



Healthcare

(1)\$40mm of NSMV is being dedicated to a micro-cap strategy.

## About NewSpring

**\$3.5bn+**

Assets Under Management

**5**

Investment Strategies

**250+**

Investments since 1999

**100+**

Total Exits

**70+**

NewSpring Employees

Curalta is the largest fully integrated network of podiatrists and foot & ankle specialists in the Northeast with 19 existing locations spread across New York and New Jersey.

Lawton Standard is a diversified provider of specialty iron and steel castings and related products and services.

FiberGlass is a manufacturer and distributor of multi-use epoxy, resin, and fiberglass products used by a wide range of customers and end markets including DIY home projects & crafts, manufacturing & industrial, marine, and recreation.

Hanson Lab Solutions is a full-service manufacturer providing design & engineering, custom & standardized laboratory casework, transportation, and installation services in the Western U.S.

I Love Produce is a processor and distributor of garlic, ginger, and other produce throughout the U.S.

Precision Group is a designer, manufacturer, and distributor of network infrastructure and broadband products.

Catalyst MXE is a broad-based marketing agency with deep capabilities in creative, events, and experiences

Vac2Go is a specialty rental, sales, and service company focused on the latest model industrial vacuum, excavation, liquid vacuum, and sewer cleaning trucks.

Wize Solutions is an installer of warehouse solutions focused on racking and dock & door products.

Manitowoc is a production oriented, precision machining company for mission critical components.

Traffic Safety Solutions is a platform company established to acquire market leaders within the roadway infrastructure market in the Midwest region of the U.S.

Exeter Image Holdings manufactures exterior signage and provides installation and facility management services.

VCI Provides comprehensive new and used ambulance solutions and related support and maintenance services.

WePackItAll is a contract packaging services supplier to major food, nutraceutical, and beverage brand owners.

Star Plastics is a producer of engineering grade plastic, custom color compounds, and a provider of tolling and polymer sourcing services.

The Digital Stronghold is a platform company established to acquire leading men's lifestyle brands and centralized resources including performance marketing, site optimization, analytics, and finance.

Marketbridge is a buy-and-build strategy covering various areas of the marketing services market.

The Virginia Food Group is a manufacturer, marketer, and distributor of snack nuts (primarily Virginia Peanuts), snack and nut mixes, chocolate coated items, and other specialty nuts.

Central Rock Gym is a rock-climbing gym with over 15 current locations spanning across the Northeast.

Alongside is a provider of behavioral services, specializing in therapy services for children living with autism spectrum disorder.

MicroAge is a leading provider of technology hardware, software, and outsourced business IT support to a wide range of businesses.

Airiam is an IT managed service provider focused on managed services, cybersecurity, incident response, hosted services, and custom development.

CES designs and builds controlled storage environments for general contractors and a wide variety of other businesses.

First Impression Ironworks is a designer, manufacturer, and installer of custom ornamental ironwork for the residential repair and remodel market.

Aging with Comfort provides home care support services to individuals with intellectual and developmental disabilities.

Intero Digital is a merger of two digital marketing service providers primarily offering search engine optimization, search engine marketing, and social media marketing.

Salisbury Moore provides renovation and remodeling services for hotel brands across the U.S.

Radius is a Top 50 market research firm specializing in quantitative market research with over 150 active client companies across various industries.

Recent Exits



Contact  
For investment opportunities or questions, please contact:  
Adam Veverka at 610.567.2392 or aveverka@newspringcapital.com

Our offices  
Philadelphia • Baltimore • New York  
610.567.2380 • newspringcapital.com

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