

# NewSpring Healthcare

NewSpring Healthcare brings sector-specific knowledge and executive operating experience to help healthcare companies achieve their visions.

## Healthcare is in our DNA

Each of the NewSpring Healthcare partners and principals has 20+ years of direct operating and investing experience in healthcare services.

We have run businesses and understand the intricacies and nuances our companies' founders and management teams face. We're here to help implement scalable solutions that will set the stage for a strong future.

## Healthcare operators. Investment partners.

- Since 1999, we've partnered with innovative companies and provided the strategic and financial support needed to scale with confidence
- Our team brings over 180 years of combined experience in health sciences—and applies it to help founders navigate real-world growth and complexity
- We work side-by-side with CEOs to identify inflection points early and guide companies through key financial and operational decisions
- Our experienced advisory board delivers institutional-level insight and hands-on support across areas like strategic planning, leadership recruitment, and platform building

## Investment Team

NewSpring Healthcare's investment team has led, scaled, and transformed businesses across the care continuum giving us direct insight to help CEOs navigate the industry's complexities.



Brian G. Murphy



Kapila Ratnam



Mike Kaplan



Nathan Myers



Brian Ruwe



Andrew DeBacco



Matt Giangordano



Charlie Aprahamian



Jenn Geathers

## NewSpring Healthcare by the Numbers

**\$10-25mm**

Equity Rounds

**\$730mm**

NewSpring Healthcare AUM

**~40**

Investments in fast-growing healthcare businesses

**45%**

Post-investment growth rate with NewSpring's value add

## Investment Criteria

### Financials

**\$10-100mm**

Revenue

### Growth Stage Businesses

- Recurring Revenue
- Scalable
- High-growth profile
- Capital efficient
- Proven business model

### Illustrative Thesis Segments



Behavioral Health Services



Healthcare Managed IT



Outsourced Pharma Services

## Advisory Partners

Our advisory partners - strategic specialists with CEO-level experience and domain-specific insight across functional areas - are engaged at critical inflection points to unlock meaningful growth.



Chris Bodine



Pete Buzy



Bruce Downey



Mark Pacala



Donna Rodio



## About NewSpring

**\$3.5bn+**

Assets Under Management

**5**

Investment Strategies

**250+**

Investments since 1999

**100+**

Total Exits

**70+**

NewSpring Employees

Tech-Enabled Healthcare Services



AeroSafe Global is a tech-enabled pharma service partner, providing integrated end-to-end delivery solutions and intelligence for cold chain distribution.



Paragon Bioservices is an industry-leading CDMO whose focus is the development and manufacturing of cutting-edge biologic drugs.

Exited - Acquired by Catalent



Verisma is a leader in health information lifecycle management solutions.

Seeking Add-On



MacroHealth is a healthcare technology company offering an intelligent healthcare marketplace for payers and their vendor partners.

Seeking Add-On



Precyse Solutions helps drive peak performance within HIM departments of health care facilities in the United States.

Exited - Acquired by Pamplona Capital Management

Niche Clinical Providers



BetterNight Solutions is a digital-focused, comprehensive virtual care sleep solution company.

Seeking Add-On



Habit Opco is one of the largest accredited healthcare organizations in New England providing multi-disciplinary treatment services on an outpatient basis to individuals addicted to drugs, enabling them to function normally in society.

Exited - Acquired by CRC Health Group



SUN Behavioral Health is a provider of behavioral health services in a psychiatric hospital setting.

Seeking Add-On



ContinuumRx partners with healthcare systems and their providers to improve post-acute care coordination and care management.

Exited - Acquired by California Specialty Pharmacy



Mangrove Management Partners is a physician practice management company that partners with leading vascular surgeons to build and scale private vascular care practices.

Seeking Add-On

Contact

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