

NewSpring Growth

NewSpring Growth provides capital and expertise to help scale technology companies at a critical inflection point.

Thesis-driven. Growth-minded.

- NewSpring establishes a trusted partnership with management teams to align on growth strategies that create lasting and measurable value
- Leveraging our network of operators and domain experts, we help companies implement high-impact improvements that drive capital-efficient growth.
- By staying closely aligned—strategically, operationally, and financially—we move in lockstep with leadership to drive performance at every level.

More than just investors — we're business builders.

- We focus on helping companies scale with discipline—prioritizing sustainable growth and smart resource allocation across market cycles
- 25+ years of providing the necessary financial and operational resources to ensure that growing companies mature to the next level
- Firsthand operating experience applied to every investment, enabling us to help CEOs anticipate challenges and unlock new opportunities
- We build lasting partnerships with founders, often developing relationships with CEOs years before we invest, establishing trust and a strong foundation for collaboration

Investment Team

Direct operational experience gives us a unique perspective that shapes how we evaluate opportunities, align on growth strategies, and support management teams through every stage of their journey.



Hart Callahan



Michael DiPiano



Marc Lederman



Jonathan Brassington



Bharat Santhanam



Amy Branson



Tarun Sangari



Bryan Kurey



Meghan Mitchell

NewSpring Growth by the Numbers

\$10-40mm

Equity Rounds

\$1.3bn

NewSpring Growth AUM

80+

Investments

55+

Exits

Investment Criteria

Financials

\$5mm+

TTM Revenue

25%+

Revenue CAGR

Growth Stage Businesses

- Recurring Revenue
- Capital-efficient growth
- Sustainable, growing margins
- Scalable
- Strong product-market fit
- Disruptive

Sample Industries



Software



IT & Tech-Enabled Services



eCommerce/Marketplace

Advisory Partners

Our advisory partners, strategic specialists with CEO-level experience and domain-specific insight across functional areas, are engaged at critical inflection points to unlock meaningful growth.



Larry Berran



Michael Donahue



Dan Goldsmith



Glenn Rieger

(1) Realized activity where the full position has been monetized across the entire NewSpring Growth Capital Strategy.

About NewSpring

\$3.5bn+

Assets Under Management

5

Investment Strategies

250+

Investments since 1999

100+

Total Exits

70+

NewSpring Employees

Software



Celigo is a leading integration Platform-as-a-Service (iPaaS) provider for both business and technical users.

[Seeking Add-On](#)



HomeSource provides end-to-end business management software for independent retailers in big-ticket industries.

[Seeking Add-On](#)



aPriori provides cost simulation and manufacturability software to bridge the gap between product development and production for the world's top manufacturers.



Venn secures remote work on any unmanaged or BYOD computer with a radically simplified and less costly solution than VDI.



Deposco is a cloud-based supply chain management platform focused on serving mid-market omni-channel retailers.



Trio Mobil provides AI-enabled IoT devices and a comprehensive suite of safety and operational efficiency software for material handling equipment.

[Seeking Add-On](#)



Energage is the trusted survey provider behind the Top Workplaces program, providing companies with actionable employee engagement insights.

[Seeking Add-On](#)



CallMiner provides speech and interaction analytic solutions to improve companies' contact center performance.

[Seeking Add-On](#)

IT & Tech-Enabled Services



ExecOnline provides online leadership development tools to universities.



PX is a marketing technology platform used to automate and manage customer acquisition.

[Seeking Add-On](#)



Messagepoint provides Customer Communications Management solutions that help enterprises create and deliver clear and relevant messages to their customers.



Symphonic is a differentiated music technology platform that provides distribution services to independent labels and individual artists.

[Seeking Add-On](#)



Interactions is a leading provider of speech and natural language technology.



Jones is a vertical SaaS platform that automates vendor insurance compliance for real estate and construction companies.

[Seeking Add-On](#)

eCommerce/Marketplaces



Fashionphile provides an omni-channel marketplace for re-commerce of authentic, ultra-luxury, superior quality handbags, jewelry, and accessories.

[Seeking Add-On](#)



Skillshare is the world's largest online learning community for creativity.



FlashParking is powering the parking evolution by giving isolated parking assets the tools to transform into connected hubs of mobility.



Bespoke Post is a multi-category, direct-to-consumer e-commerce platform with a fast-growing membership base.

[Seeking Add-On](#)

Notable Exits



Contact

For investment opportunities or questions, please contact:
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